

#### POZNAN UNIVERSITY OF TECHNOLOGY

EUROPEAN CREDIT TRANSFER AND ACCUMULATION SYSTEM (ECTS)

Course offered in

# **COURSE DESCRIPTION CARD - SYLLABUS**

Course name

Small business management [S2Trans1>ZSB]

Course

Field of study Year/Semester

**Transport** 2/3

Area of study (specialization) Profile of study

Low-emission Transport general academic

second-cycle Polish

Form of study Requirements full-time compulsory

**Number of hours** 

Level of study

Lecture Laboratory classes Other 0

**Tutorials** Projects/seminars

15

Number of credit points

1.00

Coordinators Lecturers

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# **Prerequisites**

KNOWLEDGE: Student knows the basic concepts of business economics and finance and management. Has a general knowledge of entrepreneurship and the functioning of companies in a market economy SKILLS: Student has the ability to perceive, associate and interpret phenomena occurring in enterprises and the economy SOCIAL COMPETENCES: Student understands and is prepared to take social responsibility for decisions in the area of small business management

#### Course objective

Familiarizing students with the specificity of creating and managing a small and medium-sized enterprise Paying attention to the problem of growth and financing of enterprises in this category

# Course-related learning outcomes

#### Knowledge:

Student knows economic, legal and other conditions of the operation of transport companies Student has basic knowledge of managing and running a business and knows the general rules of creating and developing forms of individual entrepreneurship

#### Skills:

Student is able to interact in a team, assuming various roles in it

#### Social competences:

Student understands the importance of popularizing activities regarding the latest achievements in the field of transport engineering

Student is aware of the need to develop professional achievements and to comply with the rules of professional ethics

# Methods for verifying learning outcomes and assessment criteria

Learning outcomes presented above are verified as follows:

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Formative assessment: ongoing activity in class and participation in discussion; entry tests; works written on the basis of assigned books, articles or films; presentation on a given topic and its delivery during the class; case-study tasks;

Final assessment: arithmetic mean of the forming grades with the rounding conditions specified and placed on the MODDLE platform - no possibility of obtaining a credit without writing a test with a positive grade (min. 55% of points)

## Programme content

- 1. The essence of small and medium-sized enterprises (SME sector definitions)
- 2. The development and importance of SMEs in the modern market economy
- 3. The structure of SMEs in Poland and the EU
- 4. Globalization and internationalization and SMEs
- 5. Strategic management in SMEs (strategy formulation; tools of strategic and financial analysis; factors facilitating and hindering building a strategy in a small company)
- 6. Strategic management in SMEs (areas of strategy selection, characteristics of strategic management in SMEs; basic indicators of ratio analysis allowing to assess the profitability of enterprises)
- 7. The issue of knowledge management and the possibility of its implementation in SMEs
- 8. Building a company (opportunities and barriers to SME development)
- 9. The concept of organization and management; defining the mission, vision and values of the company
- 10. Meaning the definition of SMEs and legal forms of running a business in Poland
- 11. Objectives their way of defining, role and meaning; Management functions in the aspect of SME stratgia
- 12. Business plan as a form of planning; functions, structure and recipients of a business plan
- 13. Financial economy of SMEs (review of financing sources: equity and foreign capital; effective forms of financing SMEs)
- 14. Financial management of SMEs (review of alternative financial sources)
- 15. Contemporary management concepts and the possibilities of their implementation in SMEs

## Course topics

none

# **Teaching methods**

Case study, Brainstorming, Discussion - round table, Discussion - pyramid, Discussion - seminar, Discussion - paper

Auditorium exercises, Demonstration method, Project method, Workshop method, essay writing Film / presentation

# **Bibliography**

#### Basic

- 1. Goldratt, E.M., Cox, J. (2008). CELI. Doskonałość w produkcji. Wydawnictwo: Mint Books dostęne dla Studentów na Moodle w wersjieBook
- 2. Griffin, R.W. (2017). Podstawy zarządzania organizacjami. Warszawa: PWN
- 3. Drucker, P.F. (2001). Myśli Przewodnie Druckera. Harvard Business School
- 4. Matejun, (2012). Zarządzanie małą i średnią firmą w teorii i w ćwiczeniach, DIFIN:Warszawa

- 5. Małecka (2019). Knowledge Management in SMEs. Journal of Knowledge Management Application and Practice Vol.1. No.3. (Dec. 2019). pp. 47-57. Natural Science Publishing. http://www.naturalspublishing.com/Contlss.asp?lssID=1680 dostęp on-line Additional
- 1. Małecka, J. (2018). Knowledge Management in SMEs In Search of a Paradigm. Proceedings of the 19th European Conference of Knowledge Management. Published by Academic Conferences and Publishing International Limited Reading, UK. E-Book: ISBN: 978-1-911218-95-1. E-BOOKISSN: 2048-8971. Book version ISBN: 978-1-911218-94-4 Book Version ISSN: 2048-8963. p.485-493 dostęp on-line 2.Małecka, J. (2018). Alternative Sources of Financing for SMEs in Poland in the Light of Empirical Research. Proceedings of the Entrepreneurship and Family Enterprise Research International Conference dostęp on-line
- 3. Małecka, J.(2017). The role of SMEs in international trade: Selected aspects, Institute of Economic Research Working Papers, No. 68/2017, available at: http://econpapers.repec.org/scripts/redir.pf?u=http%3A%2F%2Fwww.badania-gospodarcze.pl%2Fimages%2FWorking Papers%2F2017 No 68.pdf;h=repec:pes:wpaper:2017:no68 -

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- 4. Goldratt E.M. (2008). Cel II. To nie przypadek. Wydawnictwo: Mint Books
- 5. Porter M.E. (2001). Porter o konkurencji. Warszawa: PWE
- 6.Porter, M.E. (1994). Strategia konkurencji. Metody analizy sektorów i konkurentów. Warszawa: PWE

# Breakdown of average student's workload

	Hours	ECTS
Total workload	30	1,00
Classes requiring direct contact with the teacher	15	0,50
Student's own work (literature studies, preparation for laboratory classes/tutorials, preparation for tests/exam, project preparation)	15	0,50